

Outsourcing approach key questions

- Single Sourcing (one vendor) or Multi Sourcing?
- Achieve Buying Power with one vendor or Best of Breed with multiple vendors?
- Horizontal (across the business) or Vertical (by process)?
- Do Payroll and A/R go with Finance or respectively HR and Supply Chain?
- Stagger the term of multiple agreements or plan for a co-terminus strategy?

